



Cambridge International AS & A Level

CANDIDATE
NAME

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CENTRE
NUMBER

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CANDIDATE
NUMBER

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BUSINESS

9609/32

Paper 3 Business Decision-Making

May/June 2026

1 hour 45 minutes

You must answer on the question paper.

You will need: Insert (enclosed)

INSTRUCTIONS

- Answer **all** questions.
- Use a black or dark blue pen.
- Write your name, centre number and candidate number in the boxes at the top of the page.
- Write your answer to each question in the space provided.
- Do **not** use an erasable pen. Do **not** use correction fluid or tape.
- Do **not** write on any bar codes.
- You may use an HB pencil for any diagrams, graphs or rough working.

INFORMATION

- The total mark for this paper is 60.
- The number of marks for each question or part question is shown in brackets [].
- The insert contains the case study.

This document has **12** pages. Any blank pages are indicated.



Answer **all** questions.

- 1 Analyse **two** factors that may have determined the site for the relocation of CC's showroom.

[8]

[8]





2 Analyse **two** difficulties CC may have when valuing inventory.

[8]





- 3 (a) Using the data from Figure 1.2, calculate the span of control for the showroom sales manager.

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..... [1]

- (b) Using the data from Table 1.1, calculate the accounting rate of return (ARR) for the proposed Enterprise Resource Planning (ERP) programme.

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..... [3]

- (c) Evaluate whether the directors should delay CC's organisational structure.

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5

[12]







7

..... [12]





5 Evaluate the extent to which economic factors may impact CC's decision making.

[illegible]



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..... [12]









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